REAE 5315: Real Estate Trends and Issues (Seminar)
Fall 2020

Instructor Information

Instructor(s)
Ijaz Haq

Office Number
College of Business Administration - Room 623

Office Telephone Number
817-272-3705

Email Address
Ijaz.haq@uta.edu

Faculty Profile
https://mentis.uta.edu/explore/profile/ijaz-haq

Office Hours
Thursday 6:00PM – 7:00PM and by appointment

Course Information

Section Information: Face to Face / Hybrid Session

REAE 5315-001 (92832)
REAE 5315-900 (93805)

Time and Place of Class Meetings
COBA 243 – Th 7:00PM – 9:50PM

Description of Course Content

ARGUS Enterprise (AE) This course provides students with the opportunity to develop the skills needed to evaluate commercial real estate investment properties utilizing ARGUS Enterprise Software. Students will need to activate a subscription to ARGUS Enterprise as part of this course. Instructions will be provided how to activate the subscription during the first week.

Student Learning Outcomes

The focus of the class will be on the application of the ARGUS Enterprise software. At the conclusion of the course, students will have enough knowledge to participate in the optional ARGUS Enterprise Certification Exam offered by Altus Group.
ARGUS Enterprise is:

1. A financial analysis tool for projecting cash flows, returns and valuations associated with office, industrial, retail, multifamily, and mixed-use properties.
2. An immediate calculation engine allowing users to instantly see the impact of updated information and scenarios.
3. A tool for property acquisition and disposition.
4. A financial model that is easy to use, sensitize, and update.
5. An excellent reporting and presentation tool.

Required Textbooks and Other Course Materials

ARGUS Enterprise Training Manual by Altus Group

Descriptions of major assignments and examinations

Three case studies during the semester and one final case study at the end of semester. Each case study 25 points each. Total 100 points for the grade points average.

Multiple Choice Questions

Each chapter has multiple choice questions for review and help prepares for the certification exam.

Grading Information

Grading

The final letter grade will be based on how well student perform on the AE Training Manual Case Studies. Instructor to evaluate the final grade.   
90 – 100 A 80- 89 B 70- 79 C 60- 69 D < 60 F

Expectations for Out-of-Class Study

Beyond the time required to attend each class meeting, students enrolled in the course should expect to spend at an additional 3 hours per week of their own time in course-related activities, including reading require materials, completing assignments, preparing for exams.

Grade Grievances

Any appeal of a grade in this course must follow the procedures and deadlines for grade-related grievances as published in the current University Catalog. Undergraduate Grading Policies; for graduate courses, see Graduate Grading Policies. For student complaints, see Student Complaints.
## Course Schedule: ARGUS Enterprise (AE) Chapter (CH) Case Study (CS) Multiple Choice Questions (MC Q’s)

<table>
<thead>
<tr>
<th>Date</th>
<th>Topic</th>
<th>Chapter</th>
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</thead>
<tbody>
<tr>
<td>10/29/2020</td>
<td>Case Study# 1 – Avenge Corp Center (Office) – 25 Points</td>
<td>AE Training Manual</td>
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<tr>
<td>11/6/2020</td>
<td>Case Study# 2 – Kondo Shoppes (Retail) – 25 Points</td>
<td>AE Training Manual</td>
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<tr>
<td>11/12/2020</td>
<td>Case Study# 3 Gridiron Center (Retail) – 25 Points</td>
<td>AE Training Manual</td>
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<tr>
<td>11/19/2020</td>
<td>Project Case Study# 4 - Waterfront Plaza (Mixed Use, Office/Retail) – 25 Points</td>
<td>Handout</td>
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<tr>
<td>12/03/2020</td>
<td>Project Case Study# 4 - Waterfront Plaza (Mixed Use, Office/Retail)</td>
<td>Handout</td>
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<tr>
<td>12/10/2020</td>
<td>Discussion - Questions/Answers</td>
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*As the instructor for this course, I reserve the right to adjust this schedule in any way that serves the educational needs of the students enrolled in this course. –Ijaz U. Haq

**Nov. 6 – Last day to drop class**

*** There will be no class on campus after Thanksgiving ****

Link: [Academic Calendar](#)
Institution Information

UTA students are encouraged to review the below institutional policies and informational sections and reach out to the specific office with any questions. To view this institutional information, please visit the Institutional Information page (https://resources.uta.edu/provost/course-related-info/institutional-policies.php) which includes the following policies among others:

- Drop Policy
- Disability Accommodations
- Title IX Policy
- Academic Integrity
- Student Feedback Survey
- Final Exam Schedule

Additional Information

Attendance

At the University of Texas at Arlington, taking attendance is not required but attendance is a critical indicator of student success. Each faculty member is free to develop his or her own methods of evaluating students’ academic performance, which includes establishing course-specific policies on attendance. As the instructor of this section, I will take attendance sporadically. However, while UT Arlington does not require instructors to take attendance in their courses, the U.S. Department of Education requires that the University have a mechanism in place to mark when Federal Student Aid recipients “begin attendance in a course.” UT Arlington instructors will report when students begin attendance in a course as part of the final grading process. Specifically, when assigning a student, a grade of F, faculty report must the last date a student attended their class based on evidence such as a test, participation in a class project or presentation, or an engagement online via Canvas. This date is reported to the Department of Education for federal financial aid recipients.

Emergency Exit Procedures

Should we experience an emergency event that requires evacuation of the building, students should exit the room and move toward the nearest exit. When exiting the building during an emergency, do not take an elevator but use the stairwells instead. Faculty members and instructional staff will assist students in selecting the safest route for evacuation and will make arrangements to assist individuals with disabilities.

Emergency Phone Numbers

In case of an on-campus emergency, call the UT Arlington Police Department at 817-272-3003 (non-campus phone), 2-3003 (campus phone). You may also dial 911. Non-emergency number 817-272-3381